



**Meet
our
team**

At UTB we understand that performance is everything and our team of knowledgeable and personable specialists work closely in partnership with Asset Finance Brokers to deliver quick, consistent, and reliable outcomes.

www.utbank.co.uk/intermediaries/asset-finance

Meet our Management Team

Asset Finance



Nathan Mollett

Head of Asset Finance

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Astrid Michael

Head of Sales

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Jon Mote

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Julian Mellors

Head of Block & Wholesale Funding

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Louise McIntosh

Head of Operations

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“ I’m a strong believer in the importance of building lasting relationships with our broker partners. To that end, this contact document has been designed to give you an easy way to find and connect with the people best placed to help you in the Asset Finance team. I hope you find it useful. ”

Nathan Mollet, Head of Asset Finance at United Trust Bank

Meet our Sales Team

Asset Finance



Paul Barter

Broker Relationship Manager
Midlands and Wales

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Alex Cooper

Broker Development Manager
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Business Development Manager
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Aleksandra Lesniak

Internal Business Development
Manager - Nationwide

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“ This wasn’t a straightforward deal but UTB were able to meet the customer’s requirements, overcome the challenges and enabled them to take advantage of a golden opportunity ”

Graeme MacNicol of Caledonian Independent Leasing

Contact our sales team to discuss a case, or find out more about the assets UTB can fund and refinance.

You can find out more about our sales team [here](#).

Meet our Credit Team

Asset Finance



Peter Price
Senior Underwriter
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Essie Quinnell
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“ Being able to develop a close working relationship with these underwriters is massively important but also very rare with most funders. ”

Blair Michie, Managing Director – Commercial & Asset Finance

Contact our credit team to propose a case, discuss a story deal, check a customer balance, get a quick balloon quote, or discuss an unusual asset.

Meet our Operations Team - Payouts

Asset Finance



Katie Lockett

New Business Operations Manager

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Tony Blake

New Business Operations Supervisor

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Shalini Karsan

Senior Operations Specialist

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Senior Operations Specialist

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Akram Ahmed

Operations Specialist

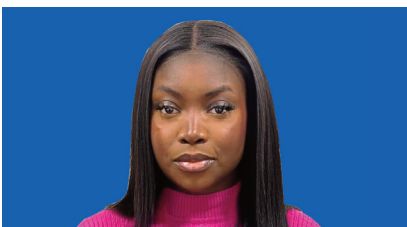
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Kevin Thorniley

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“ UTB were excellent. A quick decision. Competitive rates. A quick payout and a very happy customer. What more could you ask for? ”

Andrew Glover – Director, Rural Finance

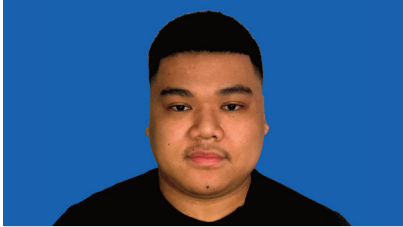
Please call our payout team on **020 3862 1049** if you would like to discuss a deal that we have already received signed documentation for. They can help to provide an update on when your deal will be paid, or help resolve any outstanding queries that you have.

payouts@utbank.co.uk

Meet our Operations Team - Proposals, KYC & Customer Services

Asset Finance

Proposals & CCD



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Jasmit Ubhi
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Please call our **Proposal & KYC team** if you have any questions about a proposal that you have submitted to us. They will also be able to assist you with queries on our KYC processes.

Proposal submissions: proposals@utbank.co.uk KYC requests and queries: decisions@utbank.co.uk

Customer Services



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Customer Services Operations
Supervisor

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Cam-Huyen Nguyen
Operations Specialist

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“ Throughout the process we were kept fully informed which helped us to manage our client’s expectations. ”

Simon Clarke from Claratus Commercial Finance

Please call our **Customer Service team** if you or your customers have any questions on a live agreement such as requiring a settlement figure or updating any customer details.

afcustomerservices@utbank.co.uk